



COUNTY OF WESTCHESTER INDUSTRIAL DEVELOPMENT AGENCY GRANT APPLICATION

Thank you for bringing your request for assistance in purchasing Personal Protective Equipment(PPE) to the **COUNTY OF WESTCHESTER INDUSTRIAL DEVELOPMENT AGENCY ("CWIDA")**. The CWIDA awards grants to small businesses and not-for-profit corporations in an amount not to exceed \$10,000, the proceeds of which must be used for the purpose of acquiring personal protective equipment or installing equipment necessary to prevent the spread of COVID-19. To apply, please complete and submit the application below as well as the Personal Financial Statement (if you are a small business)

We look forward to working with you to evaluate your business/not-for-profit for possible financial assistance.

Please note the following:

- This is NOT a contract. This information is needed to help **CWIDA** and **COMMUNITY CAPITAL NEW YORK ("CCNY")** evaluate your project for possible financial assistance. If **CWIDA** offers assistance, a formal contract will be issued along with other documents memorializing the grant award.
- **CWIDA, CCNY**, staff or counsel may request additional information or clarification, including financial projections.
- **PLEASE NOTE THAT APPLYING FOR A GRANT DOES NOT MEAN YOU WILL RECEIVE ONE AND THAT ALL AWARDS MUST BE APPROVED BY THE BOARD OF DIRECTORS OF THE COUNTY OF WESTCHESTER INDUSTRIAL DEVELOPMENT AGENCY.**

To qualify for a grant an eligible entity must establish that:

1. it was a financially viable entity prior to March 7,2020 (date on which the Hon.Andrew Cuomo signed Executive Order 202 declaring a disaster emergency);
2. it conducts business in the area served by the County of Westchester
3. it has been negatively impacted by COVID-19;
4. has not more than 50 full-time permanent employees; and
5. they generated positive net income, reflected on their most recent Federal business tax return, Form 990, or audited financial statement.

The following businesses are ineligible for a grant:

1. Businesses/not-for-profits that have been operational for less than one year;
2. Real estate holding companies or businesses/not-for-profits that generate revenue from passive real estate;
3. Adult entertainment establishments;
4. Gas Stations;
5. Businesses/not-for-profits that have previously defaulted on Federal debt, including loans from the Small Business Administration; and
6. Businesses/not-for-profits located in the City of Yonkers. The City of Yonkers Industrial Development Agency is sponsoring its own program. The application can be found here. <https://yonkersida.com/covid-grant-loans/>

A full-time equivalent is defined as follows: (i) a full-time employee on the Applicant's payroll, who has worked for the Applicant for a minimum of 35 hours per week for not less than four consecutive weeks and who is entitled to receive the usual and customary fringe benefits extended by Applicant to other employees with comparable rank and duties; or (ii) two or more part-time employees on Applicant's payroll, who have worked for Applicant for a combined minimum of 35 hours per week for not less than four consecutive weeks. A full-time equivalent equals any combination of two or more part-time jobs that, when combined, constitute the equivalent of a job of at least 35 hours per week. For example, the applicant is the "The

Main Street Restaurant." The applicant employs Mary, who works 35 hours per week for not less than four consecutive weeks, John, who works 17.5 hours per week for not less than four consecutive weeks, and Will, who works 17.5 hours per week for not less than four consecutive weeks. The applicant has 2 full-time equivalent employees since Mary counts as one full-time equivalent and John and Will count collectively as one full-time equivalent.

Personal Protective Equipment: qualifying purchases include but are not limited to:

- Masks (N95 or their equivalent)
- Hand sanitizers
- Sneeze Guards
- Face Guards and Face Shields
- Gloves and Eye Protection
- Safety Footwear
- Other respiratory devices (air purifiers)
- Cleaning materials and disinfectants
- Specialized packaging for shipping
- Signage
- COVID Testing Kits

GRANT APPLICATION

APPLICANT INFORMATION		
	Application Number	G200824132637NRYK
1.	Legal Name of Applicant:	Broadway Training Center of Westchester, Inc.
2.	Applicant Address:	10 Washington Ave, Hastings on Hudson, NY 10706
3.	If a DBA, what is DBA name?	
4.	Applicant Contact Name:	Jason Brantman
5.	Applicant Contact Home Address:	██████████
6.	Applicant Contact Phone Number:	646-239-4932
	Applicant Contact Email Address:	Director@BroadwayTraining.com
7.	Type of Business:	<p>Broadway Training Center of Westchester is a not-for-profit 501(c)(3) organization providing performing arts training and life skills for grades K-12 and adults in the Westchester area.</p> <p>Broadway Training Center has been a treasured arts and education staple of the Westchester community since 1992. BTC actively reaches out to the underserved community to provide scholarships for disadvantaged students and those in need. To this end, we have partnered with such Westchester organizations as: Children's Village, SPRING, Andrus On Hudson, SPARC, and the William L Carter Foundation, among others.</p> <p>Our mission is to inspire, nurture, challenge, amaze, educate and empower artists and audiences.</p> <p>At BTC, we see theatre as a vehicle for personal development. Our motto is Developing Character On and Off Stage. Our students are taught to support each other at all times building each other up with positivity, learning from each other, and leading by example.</p> <p>Our teaching mission is to offer the most professional training in the most nurturing environment to bring out the best qualities of an individual: honesty, responsibility and commitment, with passion, imagination and generosity. Students take away an increased self-confidence, paving their way to successful futures.</p>
8.	Non-Profit Organization:	YES
9.	Year of Establishment:	1992
10.	Ownership: If you are a for-profit, Please provide a description of the applicant's ownership structure, including the % of ownership for each individual and entity owning 20% or more of the applicant. Indicate if the applicant is a parent, subsidiary and /or affiliate of another company.	Not applicable for Non-Profit Organization
11.	Select the applicant ID type that you normally use to identify your organization on applicant forms and please provide that ID number:	N/A
	Insert ID # Here	██████████
12.	Applicant's Annual Sales or Revenue:	██████████
13.	What share of the company's product or service is sold/provided within the County of Westchester:	100%

14.	Legal Structure:	Not for Profit
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STATEMENT OF NEED

15.	<p>Provide a summary of the need for the grant (e.g. how you have been negatively affected by the pandemic) and including all PPE materials and equipment the small business or non-profit entity will be purchasing and how they will be used:</p> <p>As an educational theater program, we serve Westchester by providing classes and workshops in the performing arts to students K-12 plus adults. Our tuition has dramatically dropped off between last year and this year. By this time in our cycle for the 2020-2021 school year, we usually have \$175,000 in collected tuition, and this year we only have \$65,000.</p> <p>We went to all-online teaching back in March at the start of the pandemic. Our students are now disheartened after months of learning virtually, and are longing to get back to in-person interactions.</p> <p>We are investing in large quantities of PPE, including hand sanitizer, disinfectant, and masks, to ensure the safety of our students, families, instructors, and staff. We need touchless thermometers to monitor the temperatures of anyone coming into our building. We are getting industrial air purifiers with HEPA filters.</p> <p>We need masks and gloves for all staff members, and we intend to provide masks for any members of the public who come to us without one. We require specially designed masks for singers.</p> <p>We are putting in signage to direct people through our space, to create a one-way traffic flow, and to keep at least 6 feet of social distancing at all times.</p>
16.	<p>Provide a summary of all grants and/or loans received during the pandemic (e.g. PPP, EIDL, other loans/grants). If you applied for, but were not awarded a grant or loan, please identify which programs you applied for and the reasons you were declined.</p> <p>EIDL - \$3,000 PPP - \$33,292 HMF Beaudoin Family Foundation Grant - \$10,000 (This grant is specifically to provide scholarships to underserved and disadvantaged students in the Westchester community.)</p>

FUNDING REQUESTED: Please itemize each purchase for which you are requesting funding.

17.	Type of Purchase	Total Amount of Funding Requested
	Contactless Thermometers 2	\$105.00
	Disinfectant Wipes at 160 dollars per month for 12 months	\$1920.00
	Industrial Air Purifiers with HEPA filters	\$2300.00
	Vinyl gloves at 18 dollars per box of 100, two boxes per month for 12 months equals 24 boxes	\$432.00
	Specialty Resonance Singers masks at 33 dollars each, for 100 students and faculty	\$3300.00
	Masks for others pack of 100	\$350.00
	Hand Sanitizer Stations 2 stations at 300 dollars each	\$600.00
	Hand Sanitizer 1 gallon per month at 50 dollars per month for 12 months	\$600.00
	Floor Decals and Signage at 4 to 20 dollars each for student groups of 10 and the one way path	\$350.00
	Total Funding Requested	\$9957.00

EMPLOYMENT INFORMATION

18.	Existing Jobs - Indicate how many existing full-time equivalent jobs the applicant employs in all Westchester County locations.	
	# Jobs in Westchester County	5

WORKSHEET COMPLETION

Name of Applicant Official Completing Worksheet:	Title:	Date Completed:
Jason Brantman	Artistic Director	08/24/2020

**IN ORDER FOR YOUR APPLICATION TO BE REVIEWED, YOU MUST SUBMIT ALL OF
THE FOLLOWING DOCUMENTATION**

SMALL NOT-FOR-PROFIT	
Brief description and history of the not-for-profit.	UPLOADED
Most recent filed Form 990.	UPLOADED
2019 audited financial statement. If 2019 audited financial statement is not available, provide 2018 audited financial statement and 2019 internally prepared year-end financial statements and balance sheets.	UPLOADED
Board resolution authorizing grant application.	UPLOADED
Certificate of Incorporation.	UPLOADED
If Not-For-Profit, please provide a listing of your current Board of Directors.	UPLOADED
If Not-For-Profit, please provide a copy of your 501c3 letter or equivalent.	UPLOADED
Voided check.	UPLOADED

Acknowledgment: The Applicant/I acknowledge that the County of Westchester Industrial Development Agency ("CWIDA") is subject to New York State's Freedom of Information Law (FOIL) and the New York Open Meetings Law as codified pursuant to the New York Public Officers Law. Applicant/I understand that all information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions and that my grant application, if awarded a grant, shall be posted on the CWIDA website. I also acknowledge that applying for a grant does not mean the Applicant/I will receive one and that the Applicant/I may be asked to provide other financial information by CWIDA, Community Capital New York ("CCNY"), or its agents or vendors for their consideration. I have read the foregoing application and the attachments and know the contents thereof, and hereby represent, including but not limited to, and otherwise agree that I am aware of and will comply with federal, state and local statutory and regulatory requirements that apply to activities carried out with anticipated grant proceeds. The Applicant/I acknowledge that CWIDA and CCNY will rely on the representations made herein when acting on this application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Authorized Signer	Title	Date
Jason Brantman	Artistic Director	08/24/2020